

FINANCE EXECUTIVE

BUDGETING/FORECASTING ▪ BUSINESS ANALYSIS ▪ MERGERS AND ACQUISITIONS

Track record of finance initiatives contributing to process efficiencies, cost savings, and regional and global consistency. Collaborate with business leaders to provide financial perspective in key business decisions. Mentor and manager skilled in leading teams to sustainable, high performance. Ability to drive the adoption of best practices cross-culturally. Adapt readily to fluid, dynamic environments.

- Key member of financial management team defining and executing strategy supporting North American growth from \$7.3B to \$11.8B.
- Identified synergies of \$1B across multiple acquisitions.
- Promoted five times from Manager to Vice President for a multinational company.

PROFESSIONAL EXPERIENCE

Xxxxx, INC., xxxxx. 2015 – Present

Headquartered in the U.K., Xxxx is among the top 20 pharmaceutical companies in the world.

Vice President, Financial Planning & Analysis, North America, 2018 – Present

Provide strategic financial leadership for both generic and North America brand businesses, representing 46% of global sales. Develop and deliver forecasts to the North America CEO and global FP&A leader in the UK. Manage, develop, and establish performance metrics for finance directors and staff. Oversee budgeting and forecasting for all North America brands, defining deliverables, challenging assumptions, identifying business opportunities, and setting earnings per share and bonus targets.

- Revamped systems and infrastructure for North America, driving consistency and efficiencies, improving data analysis, and supporting growth and acquisition; the model is currently under review for global rollout.
- Restructured finance team operations in the Northeast, revamping talent management and recognition practices, and improving retention of high performers by 19%.
- Led achievement of \$475M in synergies for a \$1.2B acquisition.
- Collaborated with business units to identify and implement process efficiencies, reducing costs \$2.2M.
- Consolidated and centralized Xxxx purchasing power, improving level of service while reducing costs 9.7%.

Senior Director, Financial Planning & Analysis, USA, 2016 – 2018

Directed and monitored financial operations across the US, leading to achievement of the region's financial objectives. Developed US FP&A reporting structure, and influenced and established consistency of business practices throughout the region. Directed a staff of 42.

- Proposed and led restructuring the US forecasting model for 18,000 SKUs, doubling efficiency, saving \$1.8M, enabling real-time data and analysis; the model was subsequently implemented in the EU.
- Collaborated with the CFO to shift from a siloed to a unified culture, improving cross-functional collaboration, reducing risk, capitalizing on opportunities, decreasing costs by \$2.4M, improving transparency, and attaining both short-term and long-term strategic goals.
- Partnered with HR on performance bonus metrics and payouts for the US, implementing consistency of practices and increasing employee satisfaction by 9%.

PROFESSIONAL EXPERIENCE

XXXXX, INC. (CONTINUED)

Tax Director, 2015 – 2016

Structured and established the company's US tax department, and directed all US tax operations, accommodating rapid net revenue growth.

- Led tax integration of multiple acquisitions ranging from \$2.4B to \$6.8B.
- Negotiated IRS audits yielding savings of \$8M+.
- Proposed and implemented software solutions to drive efficiencies and allow teams to focus on value-added activities.
- Implemented two new financial accounting processes for US operations subsequently adopted globally.

XXXXX, New York, NY. 2012 –2015

Tax Manager

Provided services to corporate tax compliance clients with revenues up to \$3B for a global public accounting firm. Managed, mentored and developed staff.

- Led the implementation of risk management tool for tax compliance.
- Co-developed new business proposals for tax compliance outsourcing.
- Promoted from Senior Tax Associate to Tax Manager.

XXXXX, New York, NY. 2008– 2012

Audit Consultant, Internal Audit

Executed operational audits of banking, investment and real estate businesses.

EDUCATION

MASTER OF SCIENCE IN FINANCE, University of Xxxx. GPA: 4.0.

BACHELOR OF SCIENCE IN ACCOUNTING, Xxxx University.

CERTIFIED PUBLIC ACCOUNTANT.