

FINANCE EXECUTIVE

BUDGETING/FORECASTING ▪ BUSINESS ANALYSIS ▪ MERGERS AND ACQUISITIONS ▪ BUSINESS PARTNER

Track record of finance initiatives contributing to process efficiencies, cost savings, and regional and global consistency. Collaborate with business leaders to provide financial perspective in key business decisions. Mentor and manager skilled in leading teams to sustainable, high performance. Ability to drive the adoption of best practices cross-culturally. Adapt readily to fluid, dynamic environments.

- Key member of financial management team defining and executing strategy supporting North American growth from \$4.3B in 2005 to \$8.8B in 2012.
- Identified synergies of \$1B across multiple acquisitions.
- Promoted five times from Manager to Vice President for a multinational company.

PROFESSIONAL EXPERIENCE

Xxxxx, INC., xxxxx. August 2005 – Present

Headquartered in the U.K., Xxxx is among the top 20 pharmaceutical companies in the world, with 2012 revenues of \$19.6B.

Vice President, Financial Planning & Analysis, North America, July 2011 – present

Provide strategic financial leadership for both generic and North America brand businesses, representing 46% of global sales. Develop and deliver forecasts to the North America CEO and global FP&A leader in the UK. Manage, develop, and establish performance metrics for finance directors and staff in three states. Oversee budgeting and forecasting for all North America brands, defining deliverables, challenging assumptions, identifying business opportunities, and setting earnings per share and bonus targets.

- Led the development of new finance systems and infrastructure for North America branded business, driving consistency and efficiencies across locations, improving utility of data analysis, and supporting growth, acquisition and rapid integration; the model is currently being reviewed for global rollout.
- Restructured finance team operations in three states, revamping talent management and recognition practices, improving talent alignment with business objectives, implementing operations-wide consistency, and improving retention of high performers by 23%.
- Led achievement of \$600M in synergies for 2012 \$5.2B acquisition.
- Collaborated with business units to identify and implement process efficiencies, reducing costs \$775K.
- Consolidated and centralized Xxxx purchasing power, improving level of service while reducing costs 8%.

Senior Director, Financial Planning & Analysis, USA February 2008 – July 2011

Directed and monitored financial operations across the US, leading to achievement of the region's financial objectives. Developed US FP&A reporting structure, and influenced and established consistency of business practices throughout the region. Directed a staff of 32.

- Created the vision and led US and UK teams in restructuring the US forecasting model for 18,000 SKUs, doubling efficiency, saving \$1.2M, enabling real-time data and analysis, and improving the basis for judicious business decisions; the model subsequently served as the basis for operations in 8 European countries, reducing costs >\$900K.

PROFESSIONAL EXPERIENCE

XXXXX, INC. (CONTINUED)

- Collaborated with the CFO to shift from a silo to a unified approach to business unit operations, improving cross-functional collaboration, reducing risk, capitalizing on opportunities, decreasing costs by \$2.4M, improving transparency, and attaining both short-term and long-term strategic goals.
- Partnered with HR on performance bonus metrics and payouts for the US, implementing consistency of practices and increasing employee satisfaction by 9%.

Tax Director, June 2005 – March 2008

Structured and established the company's US tax department, and directed all US tax operations, accommodating net revenue growth from \$3.3B in 2005 to \$5.9B in 2008.

- Led tax integration of multiple acquisitions ranging from \$2.4B to \$6.8B.
- Negotiated IRS audits yielding savings of \$4M+.
- Proposed and implemented software solutions to drive efficiencies and allow teams to focus on value-added activities.
- Implemented two new financial accounting requirements, Sarbanes-Oxley Act (Section 404) and FIN 48; processes were subsequently adopted globally.

XXXXX, New York, NY. August 1998 – May 2002

Tax Manager, July 2001 – May 2002

Managed corporate tax compliance clients with revenues up to \$2B for a global public accounting firm. Reviewed FAS 109 tax calculations. Managed, mentored and developed staff.

- Led the implementation of risk management tool for tax compliance.
- Co-developed new business proposals for tax compliance outsourcing.
- Promoted from Senior Tax Associate to Tax Manager.

XXXXX, New York, NY, June 1996– July 1998

Audit Consultant, Internal Audit

Executed operational audits of banking, investment and real estate businesses.

EDUCATION

MASTER OF SCIENCE IN FINANCE, University of Xxxx. 2012. GPA: 4.0.

BACHELOR OF SCIENCE IN ACCOUNTING, Xxxx University, 1994.

CERTIFIED PUBLIC ACCOUNTANT, 1996.